



## **RGS Energy Selected to Expand Solar Adoption in Barrington and Middletown, Rhode Island**

**LOUISVILLE, CO, November 11, 2015** – RGS Energy (NASDAQ: RGSE), a rooftop solar company since 1978, has been selected as the primary solar installer by Solarize Rhode Island to bring solar electricity to home and business owners in Barrington and Middletown, Rhode Island.

Solarize Rhode Island is a community-supported discount buying program that uses tiered-pricing, town-supported education and outreach, competitively selected installers and access to flexible financing to dramatically reduce the cost of solar. The more residents sign up for the program, the more the cost comes down. Residents and business owners have begun signing up for the programs.

Solarize Rhode Island is based on a proven residential model that has worked successfully in over 100 communities in Massachusetts, Vermont and Connecticut. The program was created through a partnership between the Office of Energy Resources, Commerce Rhode Island and non-profit marketing firm SmartPower to encourage adoption of solar using the power of a group buying and a grass-roots community outreach plan.

“After a rigorous review process, the towns chose RGS Energy as the primary solar installer that will work with residents through the end of the program which concludes on February 15, 2016,” said Karen Stewart, community outreach manager of SmartPower. “One reason they selected RGS Energy is because the company has 11 Rhode Island employees and a proven track record of more than 450 installations in the state. Last year, RGS Energy was the chosen installer for the Solarize North Smithfield program, which resulted in more than 55 contracts.”

RGS Energy Regional Manager Tom Camplin commented: “RGS Energy is honored to be selected for the Solarize programs. By partnering with the Rhode Island Office of Energy Resources, Commerce RI, and SmartPower for the second time, we can help raise community awareness of the benefits of conservation, efficiency, and the benefits of renewable energy, specifically solar energy. We will work closely with the Town of Barrington and Middletown to help achieve their renewable energy objectives.”

For more information about the Solarize Rhode Island program, to view events or to sign up, visit: [www.solarizeri.com](http://www.solarizeri.com) or call (888)56-SOLAR.

### **About RGS Energy**

RGS Energy (NASDAQ: RGSE) a rooftop installer of solar equipment, serving residential and small business customers in the mainland U.S. and Hawaii. Beginning with one of the very first photovoltaic panels sold in 1978, the company has installed tens of thousands of solar power systems. RGS Energy makes it possible for customers to save on their energy bill by providing a comprehensive solar solution, from design, financing, permitting and installation to ongoing monitoring, maintenance and support.

For more information, visit [RGSEnergy.com](http://RGSEnergy.com), on Facebook at [www.facebook.com/rgsenergy](http://www.facebook.com/rgsenergy) and on Twitter at [www.twitter.com/rgsenergy](http://www.twitter.com/rgsenergy). RGS Energy is a trade name and RGS Energy makes filings with the Securities and Exchange Commission under its official name “Real Goods Solar, Inc.” For more information about the company, visit [www.rgsenergy.com](http://www.rgsenergy.com).

### **Forward-Looking Statements and Cautionary Statements**

This press release may contain forward-looking statements that involve risks and uncertainties. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they provide our current beliefs, expectations, assumptions and forecasts about future events, and include statements regarding our future results of operations and financial position, business strategy, budgets, projected costs, plans and objectives of

management for future operations. The words “will” and similar expressions as they relate to us are intended to identify such forward-looking statements. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, without limitation, the following: our ability to generate sales and make installations under the Solarize Rhode Island program and to assist residents of the Town of Barrington and Middletown to help achieve their renewable energy objectives, and such other factors as discussed throughout Part I, Item 1A, Risk Factors and Part II, Item 7, Management’s Discussion and Analysis of Financial Conditions and Results of Operations of our Annual Report on Form 10-K for the year ended December 31, 2014 and Part I, Item 2, Management’s Discussion and Analysis of Financial Condition and Results of Operations and Part II, Item 1A, Risk Factors included in our Quarterly Reports on Form 10-Q for the quarterly periods in 2015.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise. These documents are available on both the EDGAR section of the SEC's website at [www.sec.gov](http://www.sec.gov) and the Investor Relations section of the company's website at [www.rgsenergy.com](http://www.rgsenergy.com).

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